

AMANDA (ZAIDAN) CHEN

amandazaidanchen.com ◊ (+1)208-671-3824 ◊ zchengj@connect.ust.hk

EDUCATION EXPERIENCE

The Hong Kong University of Science and Technology Sep.2021 - Present
Ph.D. student in Department of Management

University of Pennsylvania Aug. 2019 - Jan. 2021
Master of Science in Engineering (System Engineering), GPA 4.0/4.0

Tsinghua University
B.E. in Vehicle Engineering Aug. 2015 - Jul. 2019
Double Major in Business Administration Sep. 2017 - Jul. 2019

RESEARCH INTEREST

Motivation, Self-regulation, Judgment and Decision Making, Advice-giving

RESEARCH EXPERIENCE

A dynamic perspective of motivation Sep. 2021 - Present
PhD Researcher

Advisor: Ellick K.F. WONG (Department of Management, HKUST)

Influence of communication in team collaboration May. 2020 - Nov.2020
Graduate Researcher

Advisor: Cynthia Wang (Kellogg School of Management, Northwestern)

Multidimensional analysis for leaders from various industries Aug. 2019 - Aug. 2020
Research Associate

Advisor: Madeline Ong (Department of Management, HKUST)

UNDER REVIEW AND REVISION

Jeong, M. & **Chen, A.** Dual process theory and change of mind (Title removed for review).

Chen, A.& Wong, E.K.F. Motivation, Hot and Cold: A Dual-Process Perspective of Motivation.

PROJECTS IN PROGRESS

The impact of AI disclosure. *With: George Loewenstein and Hagmann, David* (Current stage: Data collection)

How to ask for unbiased advice. *With: Martha Jeong* (Current stage: Data collection)

Effort investment as impression management. *With: Melody Chao* (Current stage: Data collection)

Escalation commitment and green behaviors. *With: Ellick K.F. WONG* (Current stage: Data collection)

How to motivate people with high autistic tendency. *With: Ellick K.F. WONG* (Current stage: Data collection)

The interpersonal concern in advice-giving. *With: Hagmann, David* (Current stage: Writing)

CONFERENCE PRESENTATION

Chen, A. & Haggmann, D. Flattering Advice Avoiding Disappointment as a Driver of Gender Discrimination.

- Behavioral Decision Research in Management, Chicago, IL (June 2024)
- International Association for Conflict Management, Singapore, Singapore (June, 2024)
- Academy of Management, Chicago, IL (August 2024)

Chen, A. & Ellick, W. Motivation, Hot and Cold: A Dual-Process Perspective of Motivation.

- Academy of Management, Chicago, IL (August 2024)

Chen, A. & Jeong, M. Sticky Intuition: Following your intuition makes you less likely to change your mind than following a structured process

- Annual Meeting of the Society for Judgment and Decision Making, New York City, NY (November 2024)

SKILLS

- Programming Language: Python, Java, R, MySQL, C, Matlab, LaTeX, Rmarkdown.
- Software: SolidWorks, CAD, LINDO, LINGO, GAMS, SPSS.

AWARDS

Hong Kong PhD Fellowship (300 awardees per academic year; HKD 331,200)	2021 - 2024
HKUST RedBird PhD Award (HKD 40,000)	2021
Scholarship of Academic Excellence, Tsinghua University (Top 30%)	2019